



Dreams for Change

# ANNUAL REPORT 2020





## 2020 OUTCOMES

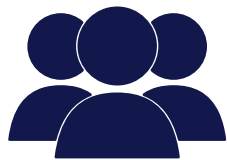
Operating Budget  
\$1,060,162

People Served\*  
15,049

Cost Per Person  
\$70.44



# SAFE PARKING 2020



People

338



Vehicles

289



Positive Exits

123

# DREAMS' CUISINE 2020

Mon - Friday 10:00 am to 5:00 PM



Meals

6,332



Trainees

85



Hours

7,823



Wages

\$101,696.18

# TAX ASSISTANCE 2020



Returns\*

8,412



Refunds

\$16,946,451

IRS  
EITC

EITC

\$6,155,647



CalEITC

\$833,937



CA YCTC

\$4,649,126



# 2020 FINACIALS

## Dreams for Change Balance Sheet As of December 31, 2020

9%  
Admin  
Rate

	Total
<b>ASSETS</b>	
<b>Current Assets</b>	
Bank Accounts	
10100 Cash - CA Coast Checking	0.00
10200 Union Bank	0.00
10250 Union-7693	239,317.39
10300 Union-SFN	0.00
<b>Total Bank Accounts</b>	<b>\$ 239,317.39</b>
Accounts Receivable	
11000 Accounts Receivable	0.00
11200 Pledges Receivable	0.00
11400 Grants Receivable	0.00
<b>Total Accounts Receivable</b>	<b>\$ 0.00</b>
Other Current Assets	
10400 Petty Cash	0.00
10401 Petty cash - truck	85.00
12000 Undeposited Funds	0.00
<b>Total Other Current Assets</b>	<b>\$ 85.00</b>
<b>Total Current Assets</b>	<b>\$ 239,402.39</b>
<b>Fixed Assets</b>	
15200 Fixed Assets - Vehicles	110,878.52
17400 Accum Depr - Vehicles	-72,200.00
<b>Total Fixed Assets</b>	<b>\$ 38,678.52</b>
<b>Other Assets</b>	
18600 Other Assets	0.00
18700 Security Deposits Asset	500.00
<b>Total Other Assets</b>	<b>\$ 500.00</b>
<b>TOTAL ASSETS</b>	<b>\$ 278,580.91</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	
20000 Accounts Payable	1,079.95
<b>Total Accounts Payable</b>	<b>\$ 1,079.95</b>
Other Current Liabilities	
24000 Payroll Liabilities	339.17
Wage Garnishment Liabilities	216.00
<b>Total 24000 Payroll Liabilities</b>	<b>\$ 555.17</b>
24200 Accrued Expenses	0.00
<b>Total Other Current Liabilities</b>	<b>\$ 555.17</b>
<b>Total Current Liabilities</b>	<b>\$ 1,635.12</b>
<b>Total Liabilities</b>	<b>\$ 1,635.12</b>
<b>Equity</b>	
32000 Unrestricted Net Assets	222,155.99
Net Income	54,789.80
<b>Total Equity</b>	<b>\$ 276,945.79</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 278,580.91</b>

## Dreams for Change Profit and Loss

January 1 - August 19, 2021

	Total
<b>Income</b>	
43300* Direct Public Grants	158,310.00
43410 Unrest Donations - Corp	8,359.18
43450 Unrest Donations - Indiv Cash	1,944.97
43460 Unrest Donations - Indiv CC	175.60
43480 Unrest Donations - Other	1,312.62
44400 Government Contracts	284,829.09
44500 Government Grants	85,942.61
44800 Indirect Public Support	159.76
45000 Investments	291.63
46400 Other Types of Income	1,083.55
47200 Program Income	23,065.99
<b>Sales</b>	<b>15,889.00</b>
<b>Total Income</b>	<b>\$ 581,364.00</b>
<b>Cost of Goods Sold</b>	
50001 Cost of Goods Sold	17,566.13
<b>Total Cost of Goods Sold</b>	<b>\$ 17,566.13</b>
<b>Gross Profit</b>	<b>\$ 563,797.87</b>
<b>Expenses</b>	
50000 Salary Expense	383,433.56
50200 Payroll Tax Expense	43,118.70
50300 Health Insurance	20,961.77
60800 Stipends	61,314.00
60920 Permits and fees	853.00
62100 Contract Services	50.00
62110 Accounting Fees	2,395.41
62800 Facilities and Equipment	1,096.97
62840 Equip Rental and Maintenance	100.00
62850 Utilities	4,138.97
62890 Rent	63,347.46
63200 Postage, Mailing Service	105.30
63400 Supplies	3,809.44
63500 Communications	4,314.93
65000* Operations	8,637.40
65100 Other Types of Expenses	4,745.62
66100 Insurance	10,460.92
66130 Merchant and Bank Fees	1,506.18
68300 Vehicle	2,448.65
68320 Travel	1,687.01
69000 Client Incentives	4,399.94
<b>Total Expenses</b>	<b>\$ 622,925.23</b>
<b>Net Operating Income</b>	<b>-\$ 59,127.36</b>
<b>Net Income</b>	<b>-\$ 59,127.36</b>

